

The Enterprise



Greetings,

Five months into the New Year and the Palm Beach County small business community finds itself in full restoration mode. While the COVID-19 pandemic left some of our S/M/WBEs in a state of uncertainty, the community has begun to thrive and revitalize. Many businesses hunkered down and weathered the storm while some assessed new opportunities and readjusted. Either way, it is largely because of the tenacity of our small enterprises that this county's economy has remained strong.

Inside this issue:

OEBO Featured SBE	2
What's Happening	3
Advisory Board Member Spotlight	4
Hurricane Season	6
DART Spotlight	7
Become Pre-Qualified!!	8
Palm Beach County Library System's Business Resources	9
Certified and Recertified SBEs	10
Small Business Resources	21
PBC Water Utilities Dept.	26
OEBO Team Member	27



While the governor has lifted the mask mandate, Palm Beach County remains committed to the safety of all residents. Therefore, it is recommended that you continue to wear your mask when in public. Trust me, this is to ensure *your* health and safety.

Hurricane season is upon us and the Palm Beach Business & Industry Program is available to share important hurricane preparedness and business continuity information to all registered and certified businesses. The OEBO, ESF 18 Business & Industry Unit, and members of the business community are working diligently to provide you with hurricane preparedness plans, updates and the news you will need to ensure business continuity and to protect you, your employees, and your business. Your safety is paramount to us.

As the county has started to consider operating at full capacity, the Office of Equal Business Opportunity is now taking appointments to see clients. We are happy to help you. If are you still uncomfortable meeting in person, you are welcome to make an appointment to speak on the phone or schedule a virtual meeting. If you need to meet with a Program Specialist, please call us at 561-616-6840. Please visit our website, www.pbcgov.org/oebo, to learn more about our certification process, bid opportunities, and events. Also, follow us on Facebook, Instagram, and LinkedIn.

All the best,

Tonya Davis Johnson, Director
Palm Beach County Office of Equal Business Opportunity





OEBO FEATURED SBE



Since 2004, Terraquatic, Inc. has specialized in hydrographic (single and multi-beam), topographic and boundary surveys and special purpose surveys. In 2015, the company was purchased by Kenneth & MaryJo Jackson and since then, it has obtained a Small Business Certification with Palm Beach County Office of Equal Business Opportunity (OEBO).

This certification has provided the firm with the opportunity to expand its network of clientele, procure large scale mapping and monitoring surveys for Palm Beach County and other entities. This also provided not only growth of the firm in terms of gross revenue but the possibility to expand the equipment inventory along with additional vessels and vehicles. Terraquatic is extremely proud of its most recent purchase and addition to the fleet, a 25 foot SAFE Boat Defender, which is equipped with an inertial motion unit (IMU), R2Sonic model 2022 multi-beam sonar and a 16-beam LIDAR scanner for terrestrial scanning.



Terraquatic's personnel has extensive experience in large-scale surveying and mapping projects and have worked both domestically and abroad supporting the efforts of local, governmental agencies, private concerns, international port authorities and the cruise ship industry. They are proud of their ability to respond quickly and cost effectively, always conducting work in a professional manner and to the highest level of standards.

Over the past 17 years, the firm has continued to grow and diversity and is now a recognized leader in their field of expertise. Terraquatic offers a full array of surveying services including hydrographic surveys, topographic surveys, vertical/horizontal geodetic control surveys, construction stakeouts and as-builts, mean high water (tidal) demarcation surveys, airport obstruction and utility location surveys.

In addition to single and multi-beam surveying, Terraquatic also offers hydrographic services such as side scan sonar surveys, sub-bottom profiling, magnetometer surveys and diver investigations/inspections. Their personnel have completed hundreds of projects to date, encompassing a full range of survey assignments.

Terraquatic maintains a highly qualified, professional staff and a compliment of competent and experienced field personnel to support their services. As demonstrated in the past, they provide a number of qualified surveying and computing personnel including professional land surveyors, project managers, CADD specialists, and field crews to complete any size project. It is important to note that Terraquatic not only has personnel licensed in Florida, but also a current Certificate of Authorization as required by the State of Florida to conduct survey operations.

What's Happening

August 5th | 6pm-8pm

Mind Your Business-2021 Youth Entrepreneurship Forum

Zoom | https://pbcgov.zoom.us/meeting/register/tZUqf-ChrDkoHNGTt_DIAeVqrDn5xzdV0hxi

August 26th | 3pm - 8pm

National Black Business Month and Marketplace

Marketplace opens at 3pm | Program begins at 6pm

September 15th

Palm Beach Partners Matchmaker Conference and Expo



Mind Your BUSINESS!

2021 Palm Beach County
OEBO Youth Entrepreneurship Forum

AUGUST 5, 2021 | 6PM - 8PM

WORKSHOPS

**SO YOU WANT TO BE A BOSS?
THE BASICS OF OWNING A BUSINESS**
Nigel Davis, CEO *The Grapevine*

THE BRAND IDENTITY
Michaela Yant, Owner
MY Management and Campus Activity

NETWORK OR NOT WORK!
Tia Coleman, Owner *Marketing Coach*

**FOLLOW • LIKE • SHARE
BUSINESS SOCIAL SKILLS**
Sheresse James-Grow, Director *SCENE*
Gary White, Facilitator *SCENE*

JOIN BY ZOOM

SCAN ME!



https://pbcgov.zoom.us/meeting/register/tZUqf-ChrDkoHNGTt_DIAeVqrDn5xzdV0hxi

PANEL DISCUSSION GUESTS:

Journie Williams, Owner *Journie's Lynnmonade*
Lyrica, Zaira, and Nadira Leo, Co-CEO's *Bourne*
Brilliant Leah Gonzalez, Owner *Blue Baked Bakery*

REGISTER NOW!

<http://survey.pbcgov.com/s3/OEBO-Mind-Your-Business-Youth-Entrepreneurship-Registration>



Palm Beach County Board of County Commissioners
Dave Kerner, Mayor, Robert S. Weinroth, Vice Mayor
Maria G. Marino, Gregg K. Weiss, Maria Sachs
Melissa McKinlay, Mack Bernard



PALM BEACH COUNTY
OEBO
OFFICE OF EQUAL BUSINESS OPPORTUNITY
SMALL BUSINESS IS BIG BUSINESS

FOR DETAILS, CONTACT:
ASmith5@pbcgov.org
(561) 616-6840
www.pbcgov.org/oebo



OEBO ADVISORY BOARD MEMBER SPOTLIGHT



Carole Hart, MA

Carole Hart provides government contracting services through the Florida Procurement Technical Assistance Center (Florida PTAC at Florida Atlantic University) to help businesses prepare, research and bid on government contracts. She is knowledgeable, experienced and strives to make selling to the government less complicated and more profitable. Hart has worked for the SBDC/PTAC since 2001. Her expertise is in government contracting services; women, minority, and veteran certification.

In addition to working with the government sector, she has 26 years of experience in the private sector, working in the aerospace procurement industry and as a subcontracts manager, she worked with commercial airline suppliers and major subcontractors for commercial and federally let contracts.

Hart has a bachelor's degree in business administration from Barry University, a master's degree in counseling from New York University, a Department of Veteran Affairs Certification as a veteran certification and a verification program counselor.

She is a member of the Palm Beach County Small Business Advisory Board and enjoys serving on behalf of our local small businesses as well as being an active member of several local and national organizations supporting the military veteran community.

Ana, Bill, Claudette, Danny, Elsa 2021 Hurricane Season

The 2021 hurricane season is quickly approaching and Palm Beach County is working to ensure the safety of your business. Hurricane season is generally from June 1 to November 30. However, it is important that you create a plan of action that includes a business continuity plan ahead of time. As a business owner, you should assess what matters the most. This means protecting your employees, making an inventory of assets, backing up important data, implementing communications systems, mapping out evacuation routes, and monitoring the news and information released by the county.

While no amount of preparation can control the damage from a storm, we know advanced planning can minimize the impact. The National Oceanic and Atmospheric Administration predicts there will be between 13–20 named storms this season. About five of these storms will be Category 3 or higher. “Now is the time for communities along the coastline as well as inland to get prepared for the dangers that hurricanes can bring,” said Secretary of Commerce Gina Raimondo. “The experts at NOAA are poised to deliver life-saving early warnings and forecasts to communities, which will also help minimize the economic impacts of storms.”

The Palm Beach County Department of Public Safety- Division of Emergency Management has published a comprehensive hurricane planning guide. You can access it here: <https://discover.pbcgov.org/publicsafety/PDF/Hurricane-Guide.pdf>. For details about the hurricane season, shelters, and safety, you can go to visit <https://discover.pbcgov.org/publicsafety/dem/Pages/Hurricane.aspx>.

HURRICANE FAQ

Q: How do hurricanes form?

A: Hurricanes only form over really warm ocean water of 80°F or warmer. The atmosphere (the air) must cool off very quickly the higher you go. Also, the wind must be blowing in the same direction and at the same speed to force air upward from the ocean surface. Winds flow outward above the storm allowing the air below to rise. Hurricanes typically form between 5 to 15 degrees latitude north and south of the equator. The Coriolis Force is needed to create the spin in the hurricane and it becomes too weak near the equator, so hurricanes can never form there.

Q: How can I prepare for a hurricane?

A: The best time to prepare is before hurricane season begins. Make a plan for you and your family about what to do if a hurricane threatens. Put together a hurricane kit. Ensure your house is up to code, and check for problems, such as overhanging branches or missing roof tiles. Check your shutters and other window and door coverings. Once the season begins, stay informed. Check the outlook every day, and if anything is threatening keep updated on the latest advisories. For hurricane preparation tips, check out FEMA’s comprehensive downloadable guidebook and visit www.ready.gov/hurricanes for the best information available on hurricane preparedness.

B:

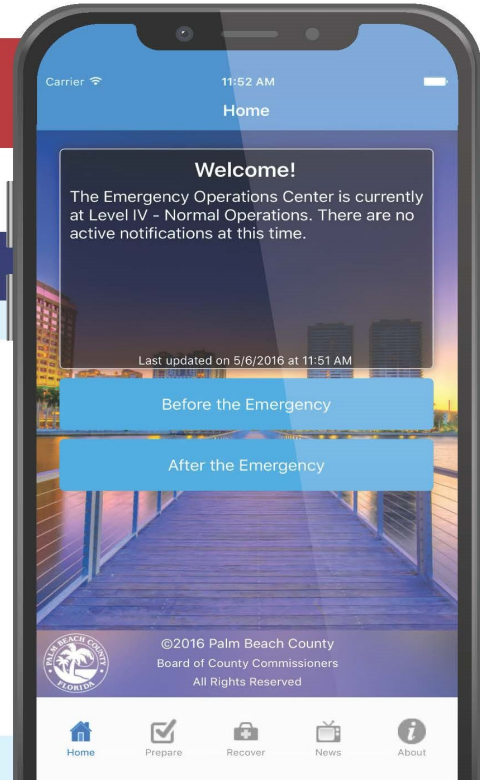
Q: What is the difference between a hurricane watch and a hurricane warning?

A: *Hurricane Watch* -A Hurricane Watch is an announcement that hurricane force winds are **possible** within the specified area in association with a tropical cyclone. A hurricane watch is issued 48 hours in advance of the anticipated onset.

Hurricane Warning- Hurricane warnings are issued 36 hours in advance and are announced when hurricane force winds are **expected** somewhere within the specified area in association with a cyclone. This warning can remain in effect in the face of other hazards, such as flooding even if the winds drop to below hurricane force.



FREE
APP



Resilience in the Palm of Your Hand

What is DART?

PBC DART is a mobile application, available in both iOS and Android platforms, used by the public to check for:

- **Evacuation orders and zones**
- **Check shelter locations and status**
- **Locate nearby stores on generators**
- **Report damage to homes and businesses**
- **With the ability to upload pictures of the affected areas**

App Features:

PREPARE:

- › **Know your evacuation zone**
- › **Locate your local shelters**
- › **Make A Plan**
- › **Build A Kit**

RECOVER:

- › **Grocery and Building Stores**
- › **Open Gas Stations**
- › **Report Damage**

Communities, families, and individuals should know what to do in the event of a disaster and where to seek shelter. They should be ready to evacuate their homes, take refuge in public shelters, and know how to care for their basic medical needs. PBC DART provides tools for preparedness through several APP Features.

D.A.R.T. provides the ability to review evacuation orders and the current status of local shelters. The **"Make a Plan"** feature includes essential information for the development of a disaster preparedness plan, while the **"Build a Kit"** feature displays information on topics such as emergency supply kit, food, water, storage, health, first aid, medication, cleaning, and other supplies. Preparedness is a responsibility that we all share, learn first aid and C.P.R., and volunteer. Become a CERT member.

"Recovery" features include Grocery & Building Store locations, generators, and closures. As well as Gas Station opening and closures in the surrounding areas. Having the ability to report damage is critical. The PBC DART App provides those provisions information is gathered via the app is automatically updated to WebEOC ensuring damage is reported. With the inclusion of the social media feature, D.A.R.T. allows access to updates and important information from your county's Emergency Management Twitter feed.

For more details, contact Dearthyl Sherrod at (561)712-6384.

Become Pre-Qualified!!!

Pre-qualification contracts are a great opportunity for new or existing vendors to bid smaller projects in order to become familiar with the County's processes and to establish a solid working relationship with the County!

A pre-qualification contract is a contract that includes minimum qualifications (e.g., references, licenses, experience, etc.) required from the vendor in order for them to become pre-qualified on a contract for goods and/or services where two or more qualified vendors compete for specific projects. The County will add vendors to the pre-qualification contract at any time as long as the vendor meets the minimum qualifications stated in the pre-qualification package. Purchases solicited through a pre-qualification contract are generally under \$100,000.

Palm Beach County's Purchasing and Facilities Development & Operations Departments have an assortment of pre-qualification contracts available for a variety of different services that are utilized by multiple departments within Palm Beach County. Below is a list of some of the pre-qualification contracts available that can be found at <https://pbcvssp.co.palm-beach.fl.us/webapp/vssp/AltSelfService>:

Goods and/or Services

- Auto Body Repair and Painting Services
- Caulking, Sealing & Patching Services
- Electrical Supplies and Equipment, Purchase Of
- Fuel System Equipment Repair Services
- Lumber, Purchase Of
- Moving Services
- Painting Services
- Pressure Cleaning Services
- Window/Door, Glass, Repair and Replacement Services
- Window and Glass Surface Cleaning Services
- Window Treatments, Repair, Replace and/or Installation Services

Construction

- Asphalt
- Construction Manager
- Demolition
- Door Replacement
- Electrical
- Sports field Lighting
- Flooring
- HVAC
- Indoor Air Quality
- Low Voltage
- Minor Construction
- Overhead Doors
- Painting
- Plumbing
- Pressure Cleaning
- Roofing

Suggestion: Since there can be many solicitations advertised at one time, an easy way to find the above solicitations is to type a word ("Painting," Pressure Cleaning," etc.) in the Keyword Search tab to locate the solicitation faster with less selections to scroll through.

Keyword Search :



Palm Beach County Libraries Small Business Research

AtoZdatabases - Online directory providing access to millions of residences and businesses. Detailed business records contain lists of executives, financial information, public filings and even news articles.

Great for small business information that you cannot find anywhere else. Competitive information, marketing and contact information.

Demographics Now - Demographic data that allows business owners to build business and marketing plans. Can map out areas to look for demographics.

Foundation Directory Online (FDO) - *For Nonprofits – Access in Library Only*

Information about philanthropy worldwide. *Only available at the Main Library, Jupiter Branch, Hagen Ranch Road Branch, and Belle Glade Branch.

SimplyAnalytics - SimplyAnalytics is a mapping, analytics, and data visualization application that makes it easy to create interactive maps and reports using thousands of demographic, business, and marketing variables.

Small Business Resource Center - Comprehensive resource that covers all major areas of starting and operating a business.

Database has a “How to” list of the most asked questions by small business owners and/or would-be entrepreneurs.

General Business Information Resources

Gale Business Insights: Essentials - Business resource that delivers company and industry information, articles, and statistical data.

Gale Directory Library - Directories in Print, Gale Directory of Publications and Broadcast Media, and the Encyclopedia of Associations.

General Business File ASAP - Business content from a combination of broker research reports, trade publications, newspapers, journals and company directory listings.

Legal Forms - Legal forms including state, federal, business, personal, real estate, and general forms, as well as a wide variety of business letters.

LexisNexis Library Express - Federal & state court cases; statutes, codes and regulations; company information for 43 million businesses; news coverage including 1200 newspapers, 300 magazines and journals, and broadcast transcripts. Note: Newspaper and business information is accessible outside the library – legal content is available in-library only.

Ask the Business Librarian - Business Librarian assists business owners/entrepreneurs – able to guide them through how to access and use library resources.

How to Start a Small Business
 How to Write a Business Plan
 How to Buy a Business
 How to Sell a Business

How to Finance Your Business
 How to Market or Advertise Your Business
 How to Grow Your Business
 How to Locate and Expand Your Business

Welcome Small/Minority/Women Business Enterprises!

S/M/WBE Firms Certified or Recertified between January 2021—June 2021

<p>A Fast-Trac Courier Service, Inc. Lurena Cobb 561-835-0379 afasttraccourier@gmail.com</p>	<p>S/M/WBE* Black</p>	<p>Courier/Delivery Services (Including Air Courier Services)</p>
<p>A to Z Paint Contracting, Inc. Michelle McPoyle 561-967-3011 michellemcpoyle@yahoo.com</p>	<p>S/WBE</p>	<p>Painting, Maintenance and Repair Services (Including Caulking) Painting Services Painting and Wallpapering Cleaning Services, Steam and Pressure</p>
<p>A.C.T. Services, Inc. Derrick Golding 305-557-5255 dgolding@act-services.com</p>	<p>S/MBE* Black</p>	<p>General Construction: Management, Scheduling, Cost Estimation – Engineering Construction Management Services</p>
<p>A-1 Paint Inc. of Palm Beach Roger Earl 561-586-4749 a1paint@a1paintinc.com</p>	<p>SBE</p>	<p>Painting, Maintenance and Repair Services (Including Caulking) Painting and Wallpapering</p>
<p>Ace Custom Signs & Window Tinting LLC Arzad Mohammed 561-310-4064 sales@acecustomsigns.com</p>	<p>S/MBE Black</p>	<p>Decals, All Other Types of Transfer (For Screen Printed see 255-28) Decals, Heat Transfer Decals, Pressure Sensitive Adhesive Decals, Screen Printed Decals, Water Transfer Type (For Cigarette Machines, Doors, Equipment, Vehicles, Windows, etc.) Inventory and Other Small Decals Recycled Decals and Stamps Windshield Decals, Not Numbered Windshield Decals, Numbered Sign Material, Reflective (See 550-45 For Reflective Sheeting for other than Signs) Signs, American Disability Act (ADA) Signs: Braille (Including Markers and Plaques) Signs: Construction (Including Roll-Up Type Message Signs) Signs, Exit: LED, Lighted, etc. Signs, and Posters, Informational (No Smoking, Fire Extinguisher, etc.) Signs, Library Signs, Magnetic Signs, Metal (Not Blanks) Signs, Miscellaneous (Not Otherwise Classified) Signs, Wood (Including Blanks) Tinting Services, Window Sign Making Services Tinting and Coating Services, Glass (Automotive and Building) Decal Printing Digital Printing from an Ink Jet Plotter</p>

Ad Therapy, Inc. Valerie Staggs 561-588-3663 Valerie@rwads.com	S/WBE	Advertising Agency Services Web Page Design, Management and Maintenance Services Marketing Services (Incl. Distribution, Research, Sales Promotion, etc.) Graphic Design Services for Printing
Air Compressor & Motor Co. Lowell Jones 561-736-5747 aircomo@aircomo.com	SBE	Compressor, Bare Unit (Not Mounted or Powered), 15 HP and less Compressor, Bare Unit (Not Mounted or Powered), over 15 HP Compressor, Base or Tank Mounted, Electric Motor or Engine Driven, 15 HP and less; and Parts Compressor, Base or Tank Mounted, Electric Motor or Engine Driven, Over 15 HP; and Parts Compressor, High Pressure, All Sizes and Models Compressor, Portable, Electric Motor or Engine Driven, 5 HP and less; and Parts Dryers, Desiccant Air Air Compressors and Accessories, Maintenance and Repair
Alen Construction Group, Inc. Ruben Alen 954-252-1372 katia@alenconstructiongroup.com	S/MBE* Hispanic	Site Clean-up, Post-Construction Acoustical Ceilings and Walls: Cleaning, Installation, Restoration, Maintenance and Repair (Including Panel Wall Systems) Masonry, Concrete, and Stucco Maintenance, Finishing, and Repair (Includes Inside Concrete Sawing and Grouting Work) Wall and Ceiling Repair and Replacement (Including Drywalling) Cleaning, Interior/Exterior, New Construction Masonry Plastering Tile and Marble Work, All Types Concrete Mixers, Maintenance and Repair
Alfonso Hernandez Architect, LLC Alfonso Hernandez 561-766-1254 marybel@aharchitectonline.com	S/MBE Hispanic	Architectural Services, Professional Interior Design, Space Planning and Exhibits/Displays
All Gold Standard Janitorial Services, LLC Luis Guzman 561-594-5040 luis@goldstandardjan.com	S/MBE Hispanic	Carpet Cleaning, Dyeing, Installation and Repair Flooring Maintenance and Repair to Include Refinishing and Sealing Janitorial/Custodial Services
Antonio J Grau, CPA, PA Antonio J. Grau 561-994-9299 rmcintosh@graucpa.com	S/MBE Hispanic	Auditing Certified Public Accountants (CPA) Services
Application Dynamics LLC Nicole Williams 941-456-2589 williams@applicationdynamics.net	SBE*	Aerial Spraying of Insecticide
A-Rostant & Son's Janitorial Services, Inc. John Rostant 561-848-0063 rostantjohn@yahoo.com	S/MBE Black	Janitorial/Custodial Services

<p>Art & Culture Group, Inc. Lucy Keshavarz 561-622-9892 lucyk@artculturegroup.com</p>	S/WBE	<p>Public Art Consulting Artists: Digital, CAD, Disk Jockey, Cultural/Visual Designs</p>
<p>Asset Builders, LLC Angela Messam 561-755-4226 sales@messamconstruction.com</p>	S/M/WBE Black	<p>Wall and Ceiling Repair and Replacement (Including Drywalling) Painting and Wallpapering Construction Management Services</p>
<p>BDH Consulting Group, LLC Deris Bardales 561-452-2348 elvy@bdhcg.com</p>	S/MBE Hispanic	<p>Strategic Planning and Consulting Civil Engineering Engineering Services (Not Otherwise Classified) Surveyor Services, Land Mapping & Geographical Information Systems (GIS) Services</p>
<p>Beacon Group Inc. Donald Dresback 561-994-9994 ddresback@beaongroupinc.com</p>	SBE	<p>Health/Hospitalization (Including Dental and Visual Insurance) Insurance and Insurance Services (Not Otherwise Classified) Life Insurance Property and Casualty Insurance and Risk Management Services</p>
<p>Big Lake Snacks Sales, Inc. Carl Courson 561-996-4535 scoursonbgwholesale@aol.com</p>	S/MBE	<p>Paper, Chemicals, and Supplies (For Thermal Process Copying Machines) (See 305-39 for Diazo Process Copy Machines) Racks, Dispensing (Food Service) Rainwear (Raincoats, Hats, Slicker Suits, Storm Suits, Umbrellas, etc.) Coolers, Non-Electric (Water Fountains) Gloves, Safety: Electrician's, Lineman's, etc. (Including Sleeves) Ear Plugs, Including Parts and Accessories Masks, Filters, and Parts: Dust and Gas Reflective Safety Apparel and Accessories (See 345-08 for Non-Reflective Type) Vests, Safety Juices Chips, All Types Beverages, Thirst Quenching, w/Electrolyte Candy, Confectionery and Marshmallows (Including After Dinner Mints or Savories) Dressings, Condiments, Sauces, and Gravies Fruits, Canned, Processed and Preserved (Incl. Fruit Sauces and Puree) Meat and Meat Products, Canned (Incl. Meat Substitutes) Nuts, Edible (Incl. Sunflower Seeds) Pickles, Relishes, and Olives (Including Pickled Foods) Popcorn Seafood, Canned Crackers and Cookies, Packages Shortening and Oil, Vegetable (Cooking Oil) (To Include Shortening Filter Powder) Soft Drinks</p>

<p>Big Lake Snacks Sales, Inc. Carl Courson 561-996-4535 scoursonbgwholesale@aol.com (Continued)</p>	<p>S/MBE</p>	<p>Vegetables, Canned, Processed and Preserved (Incl. Canned Salads, Sauces and Puree) Janitorial Equipment and Supplies (Not Otherwise Classified) Paper Products: Cups, Doilies, Napkins, Plates, Straws, Facial Tissues (Other Than Hospital) Plastic and Styrofoam Products: Cups, Forks, Plastic Coated Dishes, Plastic food Wrap, Cooking Bags, Sandwich Bags, Spoons, Straws, Doilies, etc.. Toilet Tissues, Paper Towels, and Toilet Seat Covers Boots, Rubber</p>
<p>Built Solid Construction, LLC Jazmin Roberts 561-723-9595 jazmin_rbrts@yahoo.com</p>	<p>S/M/WBE Black</p>	<p>Doors and Windows Carpentry Maintenance and Repair Services Carpentry Services, To include installation & renovation Door Installation, Maintenance, and Repair (Metal) Door Installation, Maintenance, and Repair (Wood) Painting, Maintenance and Repair Services (Including Caulking) Remodeling and Alterations Roofing, Gutters, and Downspouts Maintenance and Repair Wall and Ceiling Repair and Replacement (Including Drywalling) Window Installation, Maintenance and Repair (Metal) Window Installation, Maintenance and Repair (Wood) Carpentry Roofing and Siding</p>
<p>C Keys Live Sound and Lighting LLC Chester Campbell 561-704-6184 chester@ckeysnow.com</p>	<p>S/MBE Black</p>	<p>Audio Equipment and Accessories, Television (Microphones, Mixers, and Amplifiers) Lighting Systems Complete Audio Production Audio Recording Audio Media Duplicating Services (Incl. Cassettes, CD ROMs, Tapes, etc.) Amusement and Entertainment Services (Incl. Performing Arts Professionals) Entertainment and Hospitality Equipment Rental or Lease</p>
<p>Callaway & Price, Inc. Stephen Shaw 561-686-0333 s.shaw@callawayandprice.com</p>	<p>SBE</p>	<p>Real Estate/Land Consulting (Including Land Survey Consulting) Appraisal Services, Real Estate</p>
<p>CCTV Agent PB, Inc. Tatiana Yaques 561-249-4511 tatiana@cctvagent.com</p>	<p>SBE* Hispanic</p>	<p>Access Control Systems and Security Systems Surveillance Cameras and Counter-Surveillance Equipment and Supplies Telecommunication Security Systems Video and Audio Systems, Accessories and Parts (Closed Circuit TV) (Including Surveillance Type) Television Equipment and Accessories (Including Video and Closed Circuit Equipment), Maintenance and Repair Cable Construction, Installation and Maintenance (Fiber Optic, Communication, Computer, etc.) Installation of Security and Alarm Equipment</p>

Chaves Brothers Management, LLC Tyler Chaves 973-224-9955 tychaves34@gmail.com	SBE*	Real Estate Management Services (To Include Listing and Sales Services)
Climax Mechanical Corp. Jacek Sadej 561-674-4662 jsadej@climaxmc.com	SBE	Heating, Air Conditioning, Ventilation Maintenance and Repair Services (Including Installation) Heating, Ventilating and Air Conditioning (HVAC)
CMS Plumbing Corp Wilner Pierre 954-868-2845 contactus@cmsplumbingcorp.com	S/MBE Black	Kitchen and Bathroom Fixture Repair (Not Plumbing): Bathtubs, Sinks, Cabinets, Counter Tops, etc. Protection of Building From Weather or Vandalism Plumbing Plumbing Equipment and Fixtures, Maintenance and Repair
Coastal Eco-Group, Inc. Cheryl Miller 954-591-1219 cmiller@coastaleco-group.com	S/WBE*	Environmental Consulting Ecological Services Permitting Services, Environmental Environmental Impact Studies Diving Services Mapping & Geographical Information Systems (GIS) Services
Cotleur & Hearing, Inc. Donaldson Hearing 561-747-6336 dcesaro@cotleur-hearing.com	SBE*	Environmental – Architectural Landscape Architecture Land Development and Planning – Architectural Land Development and Sub-Division Services Environmental Consulting
Cuneo Consulting, LLC Edward Cuneo 305-797-9059 ejc1963@aol.com	SBE*	Security/Safety Consulting Credit Investigation and Reporting Notary Public Services Discrimination Investigation Background Checks Fingerprinting Services Guard and Security Services Investigative Services Patrol Services
D B Ecological Services, Inc. Christine Perretta 561-376-5502 dbeco@bellsouth.net	S/WBE	Environmental Consulting Permitting Services, Environmental Wetland Delineations (Incl. Assessments)
Door to Door, Inc. Rob Long 561-356-6020 rob@d2dstrategies.com	SBE*	Consulting, Communications, Public Relations
Dr. Rooter LLC Kadeen Boothe 561-628-1953 office@drrooter.com	S/MBE Black	Plumbing Maintenance and Repair (Includes Pressure Tapping Services, Pipe Freezes, Toilets, etc.) Maintenance and Repair, Sewer and Storm Drain (Including Removal) Plumbing Plumbing Equipment and Fixtures, Maintenance and Repair Video Scanning of Sewers, Water Wells, etc.

Hatcher Construction & Development, Inc. William Hatcher 561-752-4100 info@hatcher-construction.com	S/MBE Black	Painting, Maintenance and Repair Services (Including Caulking) Construction, Vertical, Concrete, Pour-In-Place, Form/Place/Finish Construction, Concrete, Pour-In-Place, Form, Place, Finish Maintenance and Repair, Sidewalk and Driveway (Including Removal) Concrete Painting and Wallpapering General Construction: Management, Scheduling, Cost Estimation Construction Management Services
Haymaker Construction, LLC Jeff Haymond 954-605-7135 jeff@haymakergc.com	SBE*	Construction Management Services Project Management Services
Helina Construction, LLC Helina Singh 407-780-0574 helinaconstruction@gmail.com	S/M/WBE* Asian	Land Development and Sub-Division Services Site Clean-up, Pre-Construction Site Clean-up, Post Construction Site Work Construction Management Services Hauling Services
HSQ Group, Inc. Antonio Quevedo 561-392-0221 nour@hsqgroup.net	SBE Hispanic	Civil Engineering Surveyor Services, Land Mapping & Geographical Information Systems (GIS) Services
Ikeshia Ncube dba Ncube Realty, LLC Ikeshia NCube 863-289-1410 keshia@ncuberealty.com	S/M/WBE* Black	Property Management Services Real Estate Management Services (To Including Listing and Sales Services)
Intranet Communications Group, Inc. Katherine Blease 561-367-7276 cblease@icgusa.net	SBE	Communications/Telecommunication Cable and Wire Cable, Copper (Cat. 5E 6 etc.) Including Interconnecting Components and Accessories (See Class 280 for Other Communications Cable) Cable, Fiber Optic/w/Interconnecting Components and Accessories (See Class 280 for Other Communications Cable) Communications: Networking, Linking, Fiber Modems, Power Over Ethernet, Wireless Wire and Cable, Telecommunication (Not Otherwise Specified) Limited Energy Systems Specialty Infrastructure, Telecommunications Cable Construction, Installation and Maintenance (Fiber Optic, Communication, Computer, etc.)
Island Turf, LLC Deirdre Hayes 561-718-9557 islandturfllc@gmail.com	SBE Asian	Welding: Repair, Reconditioning and/or Make Ready Grass, Sod and Topsoil in Place
J&S Asphalt Paving, Inc. Stacy Stanley 561-718-6339 jandsasphalt@att.net	S/WBE Other	Maintenance and Repair, Parking Lot and Alley Paving/Resurfacing, Alley and Parking Lot Paving, Asphalt, Parking Lot

JEP Labs, LLC Earlene Patrick 561-249-6155 Earlene.P@fastestlabs.com	SBE*	Alcohol and Drug Testing Services Genetic Parentage Testing (DNA)
Jezerinac Group, LLC Ronald Jezerinac 561-622-8585 estrickland@jezerinacgroup.com	SBE	Engineering Services (Not Otherwise Classified) Inspecting, Structural/Engineering Structural Engineering
JFO Group, Inc. Juan Ortega 561-62-5364 jortega@jfo.us	S/MBE Hispanic	Urban Planning Consulting Traffic Consulting Transportation Consulting Land Development and Planning/Engineering Traffic and Transportation Engineering Traffic Studies and Analysis Services
K&S Interiors, Inc. Scott Mills 561-848-5300 mail@ksinteriorsinc.com	SBE	Wall and Ceiling Repair and Replacement (Including Drywalling) Insulation
Kilbourne & Sons, Inc. Mark Kilbourne 561-279-5784 kilbournepaving@aol.com	SBE*	Pavement Marking Services (Including Removal of Markings) Construction, Sidewalk and Driveway (Includes Pedestrian and Handicap Ramps) Maintenance and Repair, Parking Lot and Alley Maintenance and Repair, Sidewalk and Driveway (Including Removal) Paving/Resurfacing, Alley and Parking Lot Hauling Services
King of Pressure, Inc. Kevin Ramdial 954-658-4232 kevin@kingofpressure.com	S/MBE* Black	Building Cleaning, Exterior Painting Services Painting and Wallpapering Cleaning Services, Steam and Pressure
KLH Supply LLC Kasey Hoskins 561-801-0828 kasey@klhsupply.com	S/WBE*	Ballasts, All Kinds Lamps, Miscellaneous (Not Otherwise Classified) Lamps: Fluorescent, Incandescent, Mercury Vapor, Quartz, and Sodium Vapor Lighting Fixtures, Indoor: All Kinds and Parts (Including Lamp holders and Recycled Types) Wiring Devices: Adapters, Caps, Connectors, Extension Cords, Florescent and HP Starts, Outlets, Plates and Covers, Plugs, Receptacles, Safety Cord Locks, Switches, Terminals, etc. (Including Recycled Electrical Products, Supplies)
L J Sheehan, Inc. Leif Sheehan 561-223-2750 leif@ljsheehan.com	SBE	Construction Management Services
Larios Trucking, Inc. Filadelfo Larios 561-914-4411 lariostrucking@gmail.com	S/MBE Hispanic	Hauling Services Monitoring Services, Disaster Debris and Recovery

<p>Latamxport LLC Amalia Kissel 786-356-6047 amalia.kissel@latamxport.com</p>	<p>S/M/WBE* Hispanic</p>	<p>Bags, All Types, Sale of Surplus and Obsolete Items Bags, Bagging, Ties, and Erosion Sheeting, etc. Bags, Biodegradable Bags, Burlap or Jute Bags, Sand Sanitizing and Disinfecting Services, Security, Fire, Safety and</p>
<p>LBO Associates Inc. Linda Oliver 561-799-0526 lboliver@lboassociates.com</p>	<p>S/WBE</p>	<p>Communications: Public Relations Consulting Consulting Services (Not Otherwise Classified) Public Art Consulting Artists: Digital, CAD, disk Jockey, Cultural/Visual Designs Framing Services, Picture</p>
<p>Martino Commercial Tire, LLC Scott Walmsley 561-683-0535 swalmsley@martinotire.com</p>	<p>SBE*</p>	<p>Brake Maintenance and Repair Buses, School and Mass Transit, Maintenance and Repair Fuel System Maintenance and Repair General Maintenance and Repair, Vehicle (Not Otherwise Classified), to Include Oil Changes, Lubrication, Guaranteed Maintenance Programs, etc. (See 923-88 for Tune-Ups) Tire and Tube Mounting, Repair, Retreading, and Rotation (Including Tire Foam Filling Services) Truck and Van Maintenance and Repair (Not Otherwise Classified) Truck Maintenance and Repair, Heavy Vehicle Inspection and Testing Services (Emissions, etc.) Wheel Maintenance and Repair</p>
<p>MCO Construction & Services, Inc. Ann McNeill 786-546-0184 president@mcoconstruction.net</p>	<p>S/M/WBE Back</p>	<p>Administration of Contracts: Summary of Work, Quality Control, Project Closeout, etc. Contractor Compliance Monitoring Services Communications Marketing Services Public Information Services (Incl. Press Releases) Outreach Services Public Awareness Programs Communications: Public Relations Consulting Construction Consulting Consulting Services (Not Otherwise Classified) Management Consulting Construction Management Services</p>
<p>Mica Innovations, Inc. Dale Fisher 561-687-0807 JFisher.micainnovations@yahoo.com</p>	<p>SBE</p>	<p>Millwork: Counters, Custom-Made Cabinets, Shelves, Stairs, etc. Casework and Cabinets, Custom, All Types Carpentry Services, To Include Installation & Renovation</p>
<p>Mondernday Lighting Supply, Inc. Guillermo Garcia 561-316-2853 willie@moderndaylighting.com</p>	<p>S/MBE Hispanic</p>	<p>Control Devices, Lighting (Including Photocells, Multiple Relays, Lighting Contactors) Dimmers, Light (See Class 855 for Theatre Dimmers) Lamps: Fluorescent, Incandescent, Mercury Vapor, Quartz, and Sodium Vapor Lighting Fixtures, Indoor: All Kinds and Parts (Including Lamp-holders and Recycled Types) Lighting, Area, Pole or Standard Mounted (Parking Lots, etc.) Lighting Fixtures, Outdoor: Floodlights, Spotlights, Yard Lights, and all other Weatherproof Fixtures (Except Streetlights) (Including Recycled Types)</p>

<p>Duval Sheet Metal, Inc. Romane Duval 561-547-5285 info@duvalsheetmetal.com</p>	<p>S/MBE Black</p>	<p>Duct, Fabricated, Metal Down Pipes, Eaves, Troughs, Guttering, and Accessories Cabinets, Counters, Stands, Tables, etc. Racks, Utensil and Pastry: Aluminum, Chrome, and Stainless Steel Screws, Sheet Metal</p>
<p>Electrical Design Associates, Inc. Lillian M. Reyes 561-819-5556 lreyes@goeda.com</p>	<p>S/M/WBE Hispanic</p>	<p>Electrical Engineering (Incl. Cogeneration Design Services) Electrical Engineering</p>
<p>EliminX Paula Humber 954-461-3357 paula@eliminix.net</p>	<p>S/M/WBE* Black</p>	<p>Masks Gloves: Latex, Plastic, PVC, Poly, Synthetic, Vinyl, etc. (All Types) Sanitizing and Disinfecting Supplies, Janitorial Sanitizing and Disinfecting Supplies, Janitorial, Environmental Sanitizing and Disinfecting Services</p>
<p>Equipment Rental Service, Inc. Linda Merchant 561-683-6400 linda@erswpb.com</p>	<p>S/WBE</p>	<p>Construction Equipment (Not Otherwise Classified) Rental or Lease</p>
<p>EW Consultants, Inc. Edward Weinberg 561-291-7950 mlindgren@ewconsultants.com</p>	<p>SBE</p>	<p>Environmental Consulting Permitting Services, Environmental Wetland Delineations (Incl. Assessments)</p>
<p>Falcon Contracting, Inc. Luis Falcon 561-727-9634 falconcontracting@comcast.net</p>	<p>S/MBE Hispanic</p>	<p>Site Work Clearing and Grubbing Services Excavation Services Construction, Utility/Underground Projects Maintenance and Repair, Utility/Underground Projects Construction Management Services</p>
<p>Fenson Masse Fenson Masee 561-577-3482 massefenson@gmail.com</p>	<p>S/MBE* Black</p>	<p>Engineering Consulting Transportation Consulting Computer Aided Design Services Civil Engineering Drainage Engineering Engineering Services (Not Otherwise Classified) Highways; Streets; Airport Pay-Parking Lots – Engineering Irrigation; Drainage; Flood Control/Engineering Land Development and Planning/Engineering Permitting Services, Environmental</p>
<p>Fine-Line Striping, Inc. Michael Barker 561-586-8115 amyfinelinestriping@yahoo.com</p>	<p>SBE</p>	<p>Striping Streets, Parking Facilities, Lane Divisions, etc. (Paint) Pavement Marking Services (Including Removal of Markings) Traffic Sign Installation and/or Removal Services Traffic Sign Maintenance and Repair</p>



FLG Services, Inc. Fabian Lefler 954-654-4838 cathy@flgservices.com	S/MBE* Hispanic	Curb Construction, Maintenance and Repair Construction, Sidewalk and Driveway (Includes Pedestrian and Handicap Ramps) Grading (of Parking Lots, etc. – Not Road Building)
Florida Atlantic Small Business Accounting LLC Vaughn Mitchell 561-644-0833 fasbcontroller@gmail.com	S/MBE Black	Tax Services (Including Tax Preparation, Advisory Services, etc.)
Florida Landscape Management, LLC William Weiss 561-575-5753 bill@imageonlandscape.com	SBE*	Trees To Be Transplanted. This Work Shall Consist Of Digging Of The Trees To Be Transplanted, Excavation Of The Holes At The Transplant Site, Transporting The Trees To The New Site, Planting Of The Tree And Spreading The Excess Material In The Immediate AR
FutureGenRobotics, LLC Michael Letsky 561-320-8811 mike@futuregenrobotics.com	SBE*	Computer Hardware Consulting Consultant Services, Computer Systems/Networking Computer Software Consulting Computer Network Consulting Applications Software for Microcomputer Systems: Business, Mathematical/Statistical, Medical, Scientific, etc. Applications Software (For Minicomputer Systems) Computer Aided Design Services Computer Digitizing Services Computer Hardware and Software Manufacturing Services Computer Programing Services, CIS
G+F Business & Financial Consulting LLC Timothy Wingate 561-718-2433 timothy.wingate@gplusf.com	S/MBE* Black	Business Consulting, Small Accounting and Billing Services (Including Payroll Services, 3 rd Party Reimbursement for Medicare, Medicaid, Private Insurance, etc.) Accounting Services (Not Otherwise Classified)
Gilmore Construction Group Inc. Josh Miller 561-744-8000 joshm@gilmoreelectric.com	SBE*	Administration of Contracts: Summary of Work, Quality Control, Project Closeout, etc. C.I.P., Project Management/Administration Construction Consulting General Construction: Management, Scheduling, Cost Estimation – Engineering Construction Management Services
Green Building Construction Corp. Mark Burch 561-747-9433 royburch@bellsouth.net	S/MBE Hispanic	Construction Management Services
H.P.I. Plumbing, Inc. Glenroy Hessing 561-260-9261 Glen@HPI-Plumbing.com	S/MBE Black	Plumbing Maintenance and Repair (Includes Pressure Tapping Services, Pipe Freezes, Toilets, etc.) Plumbing Plumbing Equipment and Fixtures, Maintenance and Repair Services, Plumbing

<p>Mondernday Lighting Supply, Inc. Guillermo Garcia 561-316-2853 willie@moderndaylighting.com</p> <p>(Continued)</p>	<p>S/MBE Hispanic</p>	<p>Lighting Solar Powered Lighting Units, Emergency Battery Operated; and Batteries Ignition, Starting Aid, High Pressure Sodium, All Types Pole Line Hardware: Anchors, Arms, Bolts, Braces, Brackets, Clevises, Connections, Insulators, Plates, Pole Steps, Racks, Rods, Shackles, Straps, Thimbles, Washers, etc. (See 765-95 for Wire Rope Accessories) Street and Highway Lighting Luminaires, Accessories and Parts Street Light Poles and Standards</p>
<p>Oh Banana Boy, LLC Earlier Brown 561-713-5888 earlieb64@yahoo.com</p>	<p>S/MBE Black</p>	<p>Moving/Relocation Consulting Service Moving Services Moving, Services, Household Moving: House, Portable Building, etc.</p>
<p>Palm Beach Glass Specialties, Inc. Jodie Kenney 561-655-3344 beth@pbglass.com</p>	<p>SBE</p>	<p>Glass and Glazing</p>
<p>Palm Beach Public Relations, LLC Rebecca Seelig 561-472-9179 rebecca@pb-pr.com</p>	<p>S/M/WBE Hispanic</p>	<p>Public Relations Services Communications: Public Relations Consulting Marketing Consulting Social Media Management Services Marketing Services</p>
<p>Pinder Troutman Consulting, Inc. Andrea Troutman 561-296-9698 atroutman@pindertrounman.com</p>	<p>S/WBE</p>	<p>Highways; Streets; Airport Pay-Parking Lots – Engineering Traffic and Transpiration Engineering</p>
<p>Pipecon Corporation, Inc. Richard Berg 561-424-0138 lane@pipeconfl.com</p>	<p>SBE</p>	<p>Excavation Services Construction, Sewer and Storm Drain Construction, Utility/Underground Projects Maintenance and Repair, Sewer and Storm Drain (Including Removal) Maintenance and Repair, Utility/Underground Projects</p>
<p>Poseidon Dredge & Marine, Inc. Karina Quiros 561-296-4991 pdm@pdmarineinc.com</p>	<p>S/MBE Hispanic</p>	<p>Construction Services, General (Marine) Dredging Services</p>
<p>Prestige Commercial Kitchen, Inc. Adrian Silva 561-236-6576 adriansilva@prestigecommercialkitchen.com</p>	<p>S/MBE Hispanic</p>	<p>Installation and Removal Services (Not Otherwise Classified) Installation, Appliances</p>
<p>Prestige Security Services, LLC Masner Montelus 561-206-4135 masner@prestigesecurityllc.com</p>	<p>S/MBE* Black</p>	<p>Guard and Security Services Patrol Services Security Services, Hazardous Waste Site</p>
<p>Priority Towing Aaron Cocuzzo 561-533-5573 prioritytow7305@bellsouth.net</p>	<p>SBE</p>	<p>Vehicle Towing and Storage</p>



Pro-Air Co. Velimir Mike Stanimirovic 561-741-3552 wildescarmel@yahoo.com	SBE*	Designing Services Engineering Services, Non-Licenses (Not Otherwise Classified) Testing Services C.I.P., HVAC Balancing Services Noise Testing Services HVAC System Testing, Balancing and/or Troubleshooting Services
PSA Constructors, Inc. Phaedra Tillman 140-789-8911 ptillman@psaonline.com	S/MBE* Black	Consulting Services (Not Otherwise Classified) Management Consulting Services Construction Management Services
QTQ Global, Inc. Laquantis Morton 786-897-2489 qtqglobalinc@yahoo.com	S/M/WBE Black	Bags and Liners, Plastic: Garbage Can Liners, Janitor Cart Cleaner, Hard Products, General Purpose, Liquid (Includes Graffiti Cleaners) Cleaner, Toilet Bowl, Granular and Liquid Dispensers and Holders (For Cleaning Rags, Paper Towels, Toilet Tissue, and Toilet Seat Covers) Janitorial Equipment and Supplies (Not Otherwise Classified) Sanitizing and Disinfecting Supplies, Janitorial Soap, Hand: Bar, Liquid, and Powdered
REG Architects, Inc. Rick Gonzalez 561-659-2383 dahenry@regarchitects.com	S/MBE Hispanic	Architectural Services, Professional Buildings – Architectural Design Space Planning, Interior Design Architectural Consulting Interior Design/Decorator Services
Sirdar Trucking, Inc. Anand Sirdar 561-723-6820 Samantha.Sirdar@yahoo.com	SBE Asian	Hauling Services Debris/Recycling Material Hauling Services
SLB General Contracting, LLC Stephen Balogh 561-619-6822 maria@slbgeneral.com	SBE	Clearing and Grubbing Services Construction, General (Backfill Services, Digging, Ditching, Road Grading, Rock Stabilization, etc.) Excavation Services Maintenance and Repair, Pipeline (Including Removal and Reloca- tion) Maintenance and Repair, Sidewalk and Driveway (Including Re- moval) Hauling Services Grading (Of Parking Lots, etc. – Not Road Building) Hydroseeding Services
South Atlantic Electric, Inc. Fred Kutscher 561-723-4160 fredsae@bellsouth.net	SBE	Wiring and Other Electrical Maintenance and Repair Services Electrical
Specialty Advertising Inc. Doris Pastl 561-737-7452 Doris@specialtyadvertisingbb.com	S/WBE	Novelties and Advertising Specialty Products, Including Biode- gradable Miscellaneous Promotional Items, Imprinted Souvenirs: Promotional, Advertising, etc.

<p>Suraton Welding, Inc. Roy Suraton 561-502-3942 rsuraton@aol.com</p>	<p>S/MBE* Black</p>	<p>Welding Maintenance and Repair Services (Incl. Brazing, Casting, and Soldering) Welding</p>
<p>The Airtex Corporation Keith Brown 561-683-3446 jbrown@airtexcorp.com</p>	<p>SBE</p>	<p>Heating, Air Conditioning, and Ventilation Maintenance and Repair (Including Installation) Heating, Ventilating and Air Conditioning (HVAC)</p>
<p>The Sub-Division Corp. Lola Torocsik 561-929-9899 nemeslola@yahoo.com</p>	<p>SBE*</p>	<p>Catering Services</p>
<p>The Valerin Group, Inc Valerie Ciudad Real 561-886-877 valeriec@valerin-group.com</p>	<p>S/WBE</p>	<p>Communications Marketing Services Graphic Arts Services (Not Printing) Public Information Services (Incl. Press Releases) Web Page Design, Management and Maintenance Services Business Consulting. Large Communications: Public Relations Consulting Marketing Consulting Mail Consulting Services Social Media Management Services Marketing Services</p>
<p>Timothy B. McKee, Inc. Timothy McKee 561-261-9909 harmackcompany@aol.com</p>	<p>SBE</p>	<p>Site Work Excavation Services Construction, Utility/Underground Projects Hauling Services</p>
<p>Total Safety Training & Consultants LLC Darrylle Hood 954-540-6241 thesafetypro@gmail.com</p>	<p>S/MBE* Black</p>	<p>Contractor Compliance Monitoring Services Consulting Services (Not Otherwise Classified) Education and Training Consulting In-Service Training (For Employees) Training, On-Site, Instructor Led Safety Training and Awareness Services (Including Highway Safety, Boating, Seat Belt, CPR and AED Training)</p>
<p>Treecycle Land Clearing, Inc. Sean Casey 561-966-6095 scasey@treecycleinc.com</p>	<p>SBE</p>	<p>Excavation Services Erosion Control Services Mulch/Compost Production Services</p>



<p>Ventek Limited, Inc. Natalie Nieves 561-353-0300 Ruben.Nieves@ventek.com</p>	<p>S/MBE* Hispanic</p>	<p>Computer Network Consulting E-Commerce Consulting Access Services, Data Application Services Provider (ASP) (Web Based Hosted) Applications Software (For Main Frame Systems) Applications Software for Microcomputer Systems: Business, Mathematical/Statistical, Medical, Scientific, etc. Applications Software (For Minicomputer System) E-Commerce Software Development Services Software Design, Development and Integration Software Maintenance/Support Software Updating Services Testing of Systems Infrastructure, Components or Software, IT Services</p>
<p>Walker Design & Construction Co. Patrick Graham 989-295-0539 patrickwdc@bellsouth.net</p>	<p>SBE</p>	<p>Carpentry Maintenance and Repair Services Masonry, Concrete, and Stucco Maintenance, Finishing, and Repair (Includes Inside Concrete Sawing and Grouting Work) Painting, Maintenance and Repair Services (Including Caulking) Metal Work, Decorative Structural and Reinforcement Metal Work</p>
<p>WBI Contracting of Palm Beach, Inc. Jorge Perez 561-71-3319 ozzy8me@aol.com</p>	<p>S/MBE Hispanic</p>	<p>Excavation Services Construction, Utility/Underground Projects Maintenance and Repair, Utility/Underground Projects</p>
<p>Whidden Surveying & Mapping, Inc. Thomas Whidden 561-790-5515 tom@whiddensurveying.com</p>	<p>SBE</p>	<p>Surveyor Services, Land Mapping & Geographical Information Systems (GIS) Services</p>
<p>Woodstar Technologies, LLC Vaughn Mitchell 561-644-0832 info@woodstartech.com</p>	<p>S/MBE Black</p>	<p>Aerial Photograph Aerial Photography and Video Production Services</p>

RESOURCES FOR SMALL BUSINESSES

U.S. Small Business Administration

Debra Salas
Lead Lender Relations Specialist
Brand Manager, YEFL
South Florida District Office
51 SW 1st Avenue, Suite 201
Miami, FL 33130
U.S. Small Business Administration
Office: (305) 536-5835
debra.salas@sba.gov

Vince LoPresti, Senior Area Manager
Ft. Pierce AWS/South Florida District Office
505 South 2nd Street, Suite 225
Ft. Pierce, FL 34950
Phone: (772) 466-1944
Cell (772) 205-5618
vincent.lopresti@sba.gov

LOCAL CHAMBERS OF COMMERCE

Belle Glade Chamber of Commerce | 561-996-2745
Black Chamber of Commerce of Palm Beach County | 561-282-9657
Boca Raton Chamber of Commerce | 561-395-4433
Central Palm Beach County Chamber of Commerce/
Hispanic Chamber of Commerce | 561-790-6200
Chamber of Commerce of the Palm Beaches | 561-833-3711
Greater Delray Beach Chamber of Commerce | 561-279-1380
Lantana Chamber of Commerce | 561-585-8664
Northern Palm Beach County Chamber of Commerce | 561-746-7111
Palm Beach Chamber of Commerce | 561-655-3282
Puerto Rican/Hispanic Chamber of Commerce | 561-889-6527
Wellington Chamber of Commerce | 561-792-6525
Women's Chamber of Commerce of Palm Beach County | 561-659-0285

Black Business Investment Corporation

2001 Broadway Ave, Unit 210
Riviera Beach, FL
561-845-8055 | <http://pbcbbic.biz/>
Marlon White, President

Boca Raton Chamber of Commerce Young Entrepreneurs Academy Program (YEA)

1800 N. Dixie Hwy
Boca Raton, FL 33432
Phone: 561.395.4433 | www.bocaratonchamber.com
Sherese James-Grow, Foundation Manager

Center for Enterprise Opportunity (CEO)

2200 North Florida Mango Rd., Suite 401
WPB, FL 33409
561-478-2337 | <http://www.ceoventures.org/>
Lia Gaines, Executive Director



RESOURCES FOR SMALL BUSINESSES IN PALM BEACH COUNTY

City of WPB | Office of Equal Opportunity

401 Clematis Street
West Palm Beach, FL 33401
561-822-1273 | <https://www.wpb.org/>
Contact: Sandy Hammerstein, Procurement Programs Compliance Officer

Enterprise Development Corporation

751 Park of Commerce Drive Suite 128
Boca Raton, FL 33487
Phone: 800.588.7194 | www.enterbusiness.org
Joe Russo, President & CEO

Florida Women's Business Center

401 W. Atlantic Avenue, #9
Delray Beach, FL 33444
561-265-3790 | <https://www.flwbc.org/>
Victoria Hughes, Director

Opa-Locka Community Development Corporation

490 Opa-Locka Blvd, Ste 20
Opa-Locka, FL 33054
305-687-3545 | <https://www.olcdc.org/entrepreneurship>

Palm Beach County Black Business Investment Corporation

2001 Broadway Avenue, Unit 210
Riviera Beach, FL 33404
561-845-8055 | <http://pbcbbic.biz/>
Marlon D. White, President

Palm Beach County School District | Office of Diversity and Inclusion

3300 Forest Hill Blvd
WPB, FL 33406
561-434-8000
[https://www.palmbeachschools.org/doing_business_with_the_district/vendor_suppliers -
_small_minority_and_women/office_of_diversity - keeping you informed](https://www.palmbeachschools.org/doing_business_with_the_district/vendor_suppliers_-_small_minority_and_women/office_of_diversity_-_keeping_you_informed)
Contact: Elizabeth Harbur, Manager

Paragon

400 Hibiscus St, Suite 200
WPB, FL 33401
561-282-1867 | <https://paragonfl.org/>
Alphonso Mayfield, Board Chairman

RESOURCES FOR SMALL BUSINESSES IN PALM BEACH COUNTY

SCORE

500 S Australian Avenue, Suite 15
WPB, FL 33401

Phone: 561.833.1672 | www.palmbeach.score.org Small Business Development Center |

Small Business Development Center- FAU

777 Glades Road
Boca Raton, FL 33431

561-297-3000 | <https://www.fau.edu/sbdc/>

Sandra Marin, Regional Director | Carole Hart, Government Contracting Consultant

Solid Waste Authority | Equal Business Opportunity Office

7501 N Jog Road
WPB, FL 33412

561-640-4000 | <https://www.swa.org/>

Colleen Robbs, Director of Equal Business Opportunity
Hattie Asberry, Outreach Specialist

South Florida Water Management District | Small Business Enterprise

3300 Gun Club Road
WPB, FL 334063

561-686-8800 | <https://www.sfwmd.gov/>

Joni Fox, Small Business Program Coordinator

The Center for Technology, Enterprise & Development (TED Center)

401 W. Atlantic Avenue, #9
Delray Beach, FL 33444

561-265-3790 | <https://www.tedcenter.org/>

Seabron Smith, Executive Director | Veronica Hands, Client Services Manager

Urban League of Palm Beach County

1700 N. Australian Ave
WPB, FL 33407

561-833-1461

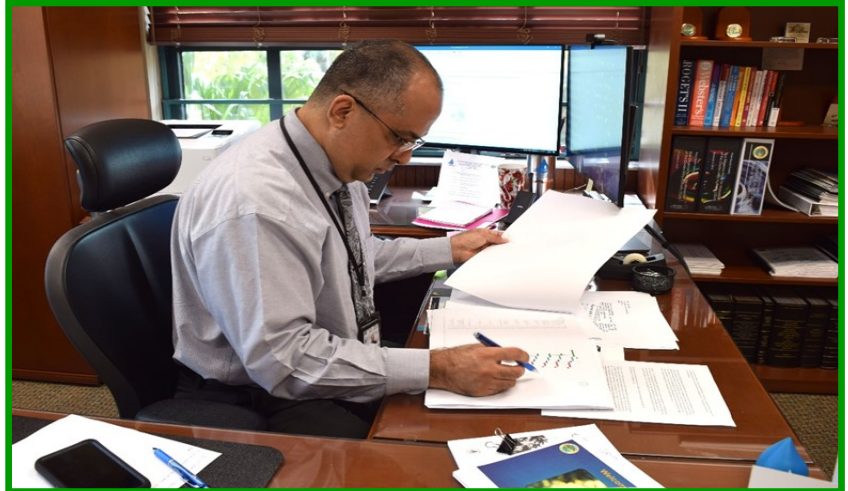
Patrick Franklin, CEO

Junie Estime, Program Assistant

PALM BEACH COUNTY Water Utilities Department

In the last fifty years, Palm Beach County has seen remarkable growth and with it; change; but the Water Utilities Department's (WUD) commitment to its customers and the business community has remained constant. As the department celebrates its 51st year in business, it welcomes Mr. Ali Bayat, PE, PMP, taking the reins at the helm as the Department Director. While Mr. Bayat is new to this position, his years of previous utilities experience working his way up the ranks at WUD will allow for a seamless transition.

Part of Mr. Bayat's focus is to continue to promote inclusion and diversity in the staff. Two recent top management appointments included Krystin Berntsen, PE, PMP to fill the position of Deputy Director and Stephanie Marsh-Corinthian as Assistant Director to oversee Finance, Customer Service and Human Resources. Bayat's mission is also to mirror diversity inside the organization by cultivating more external partnerships with minority and women-owned businesses, so that the department continues to exceed the county Small, Minority and Women Owned Business Enterprise (S/MWBE) goals and statistics.



Ali Bayat, PE, PMP, Water Utilities Department Director

Background

WUD is the 3rd largest water utility in the State of Florida, employing 652 staff responsible for providing safe, high quality drinking water and wastewater services to approximately 560,000 customers 24 hours a day, seven days a week. The 5 regional water plants and 3 wastewater plants are strategically located across the county from Boca Raton to Northlake Boulevard, and from Atlantis to the Glades. The department also supplies reclaimed water service to the south-central area of the County, with a capacity of 22 million gallons per day. To get an idea of the general size of the service area, if the 4,400 miles of piping infrastructure were placed together end to end; it would stretch from West Palm Beach to London, England.

Water Utilities' robust Capital Improvement Plan (CIP) consists of over \$500 million in infrastructure improvements of construction and design services over the next five years. Typical CIP services contracted by WUD include:

Professional Services:

- Civil design, water and wastewater treatment facilities, pipelines and wastewater lift stations
- Cost estimating and scheduling
- Electrical and instrumentation design
- Engineering services during construction
- Hydrogeological design for wells
- Master planning and studies
- Mechanical design of piping and pumps
- Site planning and zoning
- Surveying
- Underground utility 'locates' including soft digs and ground-penetrating radar
- Other services such as demolition, hauling, surveying, etc.



Water Utilities Department (Cont'd)

Instruction:

Pipelines: raw water, potable water, gravity sewer, force main, and reclaimed water

Lift station rehabilitation of civil, mechanical, and electrical systems.

Rehabilitation and construction of production wells

Instrumentation and controls

Water treatment plant improvements

Wastewater treatment facility improvements

Site civil such as pavement and/or driveway restoration, sidewalks, curb and gutter, sod and landscape

Other services such as demolition, hauling, surveying, etc.



Looking to the Future

Recognized for its environmental stewardship, the department is currently embarking on an expansion of its Green Cay Wetlands to include a state of the art Educational Center along with a 63-acre park to provide additional forms of recreation, including kayaking, picnic areas, extended boardwalks for bird watching, and shaded fitness areas. A conceptual plan for the expansion is provided below.

Businesses interested in working with WUD may visit the Office of Equal Business Opportunity (OEBO) website at <https://discover.pbcgov.org/oebo/Pages/default.aspx> to learn how to become a certified vendor with Palm Beach County. For more

information regarding Palm Beach County Water Utilities, including a current listing of WUD bid opportunities check out the department’s website, www.pbcwater.com under the “bids” tab (at the top of the page) which offers a listing of all available open bids and requests for professional services and also includes a link to the Palm Beach County Vendor Self Service (VSS) website. Additionally, WUD lists procurements of non-construction related goods and services on the VSS website.



Office of Equal Business Opportunity
50 S. Military Trail, Suite 202
West Palm Beach, FL 33415
Phone: 561-616-6840



SMALL BUSINESS IS BIG BUSINESS

www.pbcgov.com/oebo



**Palm Beach County
Board of County Commissioners**

Dave Kerner, Mayor
Robert S. Weinroth, Vice Mayor
Maria Marino
Gregg K. Weiss
Maria Sachs
Melissa McKinlay
Mack Bernard

County Administrator
Verdenia C. Baker



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MICHELLE HAN ADMINISTRATIVE ASSISTANT II

Michelle has been working at the Office of Equal Business Opportunity for two years as the Administrative Assistant to the Director and is the liaison to the EBO Advisory Committee. Michelle comes to us from the private sector, working for a McDonald's franchise owner as the Assistant Office Manager. There she processed payroll and all HR related paperwork for 1350 employees. Prior to that, she worked for the Finance Director at the City of Greenacres as the Administrative Secretary.

Michelle has a Bachelor of Science Degree in Business from Kennedy-Western University and an Associates and Applied Science Degree in Secretarial Science from LaGuardia Community College.

